

## NICOLAE ADRIAN STOIAN

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Via della Lungara 233  
00165 Rome, Italy

astoian@johncabot.edu  
Citizenship: U.S.A., Romania

### EDUCATION

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University of Arizona  
PhD in *Economics*, 2008

Clemson University  
Master of Arts in *Economics*, 2003

Babes-Bolyai University (Romania)  
Bachelor of Science in *Banking and Financial Markets*, 1997

### PROFESSIONAL EXPERIENCE

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John Cabot University, Italy, *Associate Professor of Economics*, 2016 -  
ADA University, Azerbaijan, *Assistant Professor of Economics*, 2014 - 2016  
California State University, East Bay, *Assistant Professor of Economics*, 2008 – 2014  
The Smith Center for Private Enterprise Studies, *Associate Director*, 2013 – 2014  
Institute of Business and Economics, Moscow, Russia, *Faculty*, 2010 – 2012

University of San Francisco, *Adjunct Faculty*, 2011 – 2012

University of Arizona, *Instructor*, 2004 – 2007; *Teaching Assistant*, 2003 – 2008

Clemson University, *Teaching Assistant*, 2001 – 2003

ARDAF Insurance Reinsurance, Romania, *Head of the Methodology Department* 2000–2001, *Economist* 1998–2000

Prudent Securities, Romania, *Economist*, 1997 – 1998

Creditanstalt Securities, Romania, *Administrative clerk*, 1997

### RESEARCH INTERESTS

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Applied Microeconomics, Experimental Economics, Economic History, Labor Economics

### JOURNAL ARTICLES

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“Dishonesty and Charitable Behavior” *Experimental Economics*, 17(4), December 2014, 717-732. (with Doru Cojoc)

“Public Messages and Asset Prices” *Atlantic Economic Journal*, 42(4), December 2014, 441-454.

“Measuring the Sorting and Incentive Effects of Tournament Prizes” *The American Economist*, 59(2), Fall 2014, 153-166. (with Tim Davies)

“Welfare Spending and Mortality Rates for the Elderly Before the Social Security Era” *Explorations in Economic History* 47(1), January 2010, 1-27. (with Price V. Fishback) (previously published as *NBER Working Paper* 14970)

## RESEARCH PAPER

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“An Experimental Test of Pro- and Anti-Social Consistency” (with Doru Cojoc)

## OTHER PUBLICATIONS

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“The Case For Capitalism: A Comment on Jaroslav Vanek’s ‘Capitalism, Economic Democracy, and Ecological Destruction of Our Planet’ ” *Advances in the Economic Analysis of Participatory and Labor-Managed Firms*, 12, 2011, 299-306. (with Jed DeVaro)

Book review of Michael Spence’s “The Next Convergence: The Future of Economic Growth in a Multispeed World”, *The American Economist*, 57, 2012, 261-263.

## TEACHING EXPERIENCE

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### *Graduate level:*

Econometrics I

Econometrics II

Research Methods (capstone for MA in Economics)

Economics for Managers in a Global Economy / Managerial Economics (M.B.A.)

### *Undergraduate level:*

Introduction to Econometrics

Managerial Economics (including an online version)

Business Statistics II

Workshop in Economic Research / Senior Research

Intermediate Macroeconomics (for both Economics and Business majors, including an online version)

Global Economic Analysis

Principles of Economics

## UNIVERSITY SERVICE

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At ADA University: Advisor for Student Exchange Programs, 2014 - 2016

Member of the Faculty Advisory Council, 2014 - 2016

Member of Student Scholarship and Outstanding Senior Award Committee, 2014 – 2016

At CSU East Bay: Chair of the Economics Strategic Planning Committee, 2013 - 2014

Graduate Advisor for the M.A. in Economics program, 2009 – 2013

Member of the Economics Search Committee, 2012 – 2013

Member of the College of Business and Economics Faculty Affairs Committee, 2012– 2013

Member of the Economics Strategic Planning Committee, 2012 – 2013

Member of the College of Business and Economics Vision Action Taskforce, 2011- 2012

## AWARDS AND COMPETITIVE GRANTS

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CSU Research, Scholarly and Creative Activity Grant - California State University East Bay: 2012

CSU Research, Scholarly and Creative Activity Grant - California State University East Bay: 2011

Summer Research Grant – California State University East Bay: 2009

Best Third Year Paper Award – Department of Economics, University of Arizona: 2006

Graduate College Grant – University of Arizona: 2007

Humane Studies Fellowship – Institute for Humane Studies: 2006

Travel Grant – Economic History Association: 2007, 2008

Best Property Insurance Award – Annual Romanian Insurance Awards Gala: 2001

Ion Tiriac Fellowship – Babes Bolyai University, Romania: 1997

## PRESENTATIONS

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John Cabot University, Rome, 2016  
Ashoka University, Sonapat, 2016  
Economic Science Association European Conference, Heidelberg, 2015  
Western Economic Association International Pacific Rim Conference, Wellington, 2015  
The Association of Private Enterprise Education Annual Conference, Las Vegas, 2014  
Xi'an Jiao Tong – Liverpool University, Suzhou, 2014  
Henan University, Henan, 2014  
The University of Nottingham Ningbo China, Ningbo, 2014  
ADA University, Baku, 2014  
North American Economic Science Association Conference, Santa Cruz, 2013  
American Economic Association Annual Meeting, San Diego, 2013  
California State University East Bay Faculty Research, Scholarship, and Creative Activity Exhibit, 2013  
Southern Economic Association Meeting, New Orleans, 2012  
Economic Science Association European Conference, Cologne, 2012  
Western Economic Association International Conference, San Francisco, 2012  
Bay Area Behavioral and Experimental Economics Workshop, Santa Clara University, 2012  
California State University East Bay Economics Research Workshop, 2012  
Western Economic Association International Pacific Rim Conference, Brisbane, 2011  
California State University East Bay Faculty Research, Scholarship, and Creative Activity Exhibit, 2010  
California State University East Bay Economics Research Workshop, 2010  
Western Economic Association International Conference, Vancouver, 2009  
California State University East Bay Economics Research Workshop, 2009  
Economic History Association Meeting, New Haven, 2008  
University of Alabama, Huntsville, 2008  
Southern Illinois University, Edwardsville, 2008  
California State University, East Bay, Hayward, 2008  
Southern Economic Association Meeting, New Orleans, 2007  
Eastern Economic Association Meeting, New York, 2007  
Society of Labor Economists Conference, Chicago, 2007  
Western Economic Association International Conference, Seattle, 2007  
University of Arizona Applied Economics Seminar, 2007  
Western Economic Association International Conference, San Diego, 2006  
University of Arizona Applied Economics Seminar, 2006

## PROFESSIONAL SERVICE

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### *Referee:*

Canadian Journal of Economics  
Journal of Economic History  
Advances in the Economic Analysis of Participatory and Labor-Managed Firms

### *Discussant:*

Western Economic Association International Pacific Rim Conference, Wellington, 2015  
The Association of Private Enterprise Education Annual Conference, Las Vegas, 2014  
Southern Economic Association Meeting, New Orleans, 2012  
Western Economic Association International Conference, San Francisco, 2012  
Western Economic Association International Pacific Rim Conference, Brisbane, 2011 (also chair)  
Western Economic Association International Conference, Vancouver, 2009  
Southern Economic Association Meeting, New Orleans, 2007  
Eastern Economic Association Meeting, New York, 2007

## CONFERENCES ATTENDED WITHOUT PRESENTATION

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Freedom Fest, Las Vegas, 2013  
Liberty and the Art of Teaching Workshop, Fairfax, 2011  
Academy of Management Conference, Chicago, 2009  
American Economic Association Meeting, San Francisco, 2009  
Economic History Association Meeting, Austin, 2007  
Cliometrics Conference, Tucson, 2007  
American Economic Association Meeting, Chicago, 2007  
Economic Science Association Meeting, Tucson, 2006  
Social Change Workshop, University of Virginia, 2002  
Reinsurance Conference, Winterthur Re, Switzerland, 1998  
Multiple Insurance, Financial and Investment Conferences, Romania, 1995-2001

## COMPUTER SKILLS

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Stata, EViews, R, Scientific Workplace, Microsoft Office, Blackboard, Applia

## OTHER ACTIVITIES

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Coordinator of "MUTUAL FUNDS" Conference, Cluj Napoca, Romania, 1996  
Author of "PROBLEMS OF ECONOMICS" (test bank for high-school students), 1992