

EUROPEAN  
CURRICULUM VITAE  
FORMAT



PERSONAL INFORMATION

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Nationality Italian  
Date of birth 3 JANUARY 1956

WORK EXPERIENCE

- Dates (from – to) **1999 – 2017**
- Name and address of employer John Cabot University, Rome Italy
- Type of business or sector University
- Occupation or position held Adjunct Professor
- Main activities and responsibilities Research and teaching university-level courses: Introduction to Computer Science; Personal Productivity Applications; Web Design (intro and advanced); Technology Transfer & Intellectual Property Rights for the Competitiveness of small and medium enterprises; Web reputation Management
  
- Dates (from – to) **2015**
- Name and address of employer IMT School for Advanced Studies Lucca, Italy
- Type of business or sector University
- Occupation or position held Adjunct Professor
- Main activities and responsibilities Course taught: Digital Cultural Heritage, technologies and management of DCH in the digital age.
  
- Dates (from – to) **1994 - 2017**
- Name and address of employer ENEA – Italian National Agency for New technology, Energy and Sustainable Economic Development Roma , Italy
- Type of business or sector Government Agency
- Occupation or position held 2015-2017 Industrial Liason Unit, management.  
2009-2015 Resp. Technology Transfer Programmes  
2008-2010 Senior Assistant to CEO.  
2002-2008 Head of IT Customer Service.  
1994-2001 International Project Manager.
- Main activities and responsibilities **2009-2015** Coordinates and promotes the technology transfer projects. Identifies business and Industrial Liaison opportunities to promote and increment the offer of services, consultancy, patents, products, and any result from the research and development coming or produced by the research Units of ENEA that might be useful for Industry and Public Administrations, in Italy and worldwide.

**2008-2010** Senior management position (de facto vice director general). Support to CEO and managing director in ensuring the correct operation of the activity of the institution, particularly as for the scientific and technical operations. In team with the directors of the 5 Departments works in troubleshooting, management, planning, operations. Liaise with major national and international partner institutions, industries or agencies. Prepare strategic assessment of ENEA centres activities, potential, relationship with other institution or local authorities.

**2002-2008** Supervised and guaranteed efficiency of IT systems and customer service for all ENEA. Assisted scientific, technical, clerical and management users of the IT infrastructure, systems and services of whole ENEA. Managed technical staff, web services. Defined strategy and implementation of ICT infrastructure and services for the agency. Defined technical specifications for IT and specifically web-based systems for the whole agency. Managed agreements and contracts with service and suppliers (Microsoft, IBM, IT security firms, others) on behalf of the whole ENEA. Defined and carry out training activities, also based on 3D Internet systems.

**1994-2001** Manager of IT research projects, usually funded by the European Union, the Italian Ministry of Scientific Research, local authorities and funding schemes. Managed projects for ecommerce in agriculture to promote quality products from agro food SMEs, for a global value of € 7.000.000. Projects funded for approx € 3.000.000 for deploying grid services, web services, "business to group" ecommerce for agricultural development in southern Italy. As national expert seconded to the EC or to other International organizations: international project manager, coordinator and participant in various international IT projects, particularly in the agro-environmental field, funded by the 3rd, 4th, 5th and 6th Framework Program of the European Union. Overall budget of projects involved estimated in ca 12 million €. Italian national delegate to OECD working parties on information economy (DSTI-ICCP) and to the G8 - Information Society / Electronic Commerce Policy Group. Expert in the European Union technical assistance plans to Egypt, Cuba, Argentina and Uruguay.

- Dates (from – to)
- Name and address of employer
  - Type of business or sector
  - Occupation or position held
- Main activities and responsibilities

**1989-1993**

ENI Group: AGIP Petroli, v. Serafico, Rome, Italy and AGIP spa, S. Donato, Milan, Italy.

National Oil Company

Consultant – IT product specialist

SAS software computer specialist. Technical analysis, statistics and development of algorithms for trading in futures and market forecasts on oil market and prices. Special assistant to the risk management manager and to the trading manager. Management and development of statistics and computer graphics software groups in Rome and Milan, Italy. Training of employees in the Futures and IT divisions.

- Dates (from – to)
- Name and address of employer
  - Type of business or sector
  - Occupation or position held
- Main activities and responsibilities

**1987 – 1993**

CE&T Group : (ENTECO SRL ATENA SRL), V. del Pavone 9, Viterbo, Italy

IT services for Integrated Pest Management in Oliviculture. Olive Oil Industry

Partner

Management of innovation technologies introduction in the olive oil industry of Italy.

- Dates (from – to)
- Name and address of employer
  - Type of business or sector
  - Occupation or position held
- Main activities and responsibilities

**1983-1985**

University of Rome "La Sapienza", National Institute of Geophysics

University, Research agencies

Research assistant

Modelling, statistics, programming.

**EDUCATION AND TRAINING**

- Dates (from – to)
- Name and type of organisation providing education and training
- Principal subjects/occupational skills covered
- Title of qualification awarded
  - Dates (from – to)

**1994**

**International Computer Science Inst. University. of California at Berkeley, USA**

Computer modelling

**Visiting Scientist**

**1986 – 1987**

- Name and type of organisation providing education and training
- Principal subjects/occupational skills covered
- Title of qualification awarded

- Dates (from – to)

- Name and type of organisation providing education and training
- Principal subjects/occupational skills covered
- Title of qualification awarded

- Dates (from – to)

- Name and type of organisation providing education and training
- Principal subjects/occupational skills covered
- Title of qualification awarded

**PERSONAL SKILLS AND COMPETENCES**

*Acquired in the course of life and career but not necessarily covered by formal certificates and diplomas.*

**MOTHER TONGUE**

**OTHER LANGUAGES**

- Reading skills
- Writing skills
- Verbal skills
- Reading skills
- Writing skills
- Verbal skills
- Reading skills
- Writing skills
- Verbal skills

**SOCIAL SKILLS AND COMPETENCES**

**ORGANISATIONAL SKILLS AND COMPETENCES**

**TECHNICAL SKILLS AND COMPETENCES**

**Georgia Institute of Technology, Atlanta, GA, USA**

Geophysics, data analysis

**Fulbright scholarship**

**1983**

**University of Glasgow, Scotland, UK**

Computer graphics

CREST-SERC scholarship

**1977 – 1983**

**Università degli Studi di Roma “La Sapienza”**

Physics

Laurea (doctoral degree) in Physics

**ITALIAN**

**ENGLISH**

Excellent  
Excellent  
Excellent

**SPANISH**

Excellent  
Good  
Excellent

**FRENCH**

Good  
Basic  
Basic

A GOOD PORTION OF THE ABOVE ACTIVITY HAS BEEN CARRIED OUT IN INTERNATIONAL AND MULTI-CULTURAL ENVIRONMENTS. INDEED I SPECIALIZED FOR YEARS IN TECHNOLOGY TRANSFER AND INTERNATIONAL RELATIONS, HAVING PROPOSED, NEGOTIATED AND MANAGED LARGE ICT AND E-COMMERCE PROJECTS IN NATIONAL AND INTERNATIONAL ENVIRONMENTS.

MANAGED CHANGE IN A LARGE ORGANIZATION (ENEA, CA 3000 EMPLOYEES). PARTICIPATED AS VOLUNTEER EXPERT IN MANY AID PROGRAMMES IN AFRICA AND LATIN AMERICA.

My ICT experience is now 40 years old having started with punching cards on the university mainframe back in 1978, and later touched basically every type of computer and generation of operating systems since appeared

CONSULTING EXPERIENCE				
From	To	Contracting institution	Function	Description
Oct 2013	Mar 2014	Minister of Environment of Italy	Seconded Expert	Committee for the implementation in national law of EU directive 27/2012 on energy efficiency.
Nov 2011	Apr 2013	Ministry of Economic Development of the Government of Italy	Senior assistant to the undersecretary of state for transport and networks	Senior management position, assisting the undersecretary of state in drafting legislation, developing policies, relations with stakeholders.
2010		SDI Group, CETIME TUNISIA	Consultant	"Communication d'Entreprise et réseaux au temps des TIC" - Pôle Technologique El Ghazela. Applications de "Cloud Computing". <b>IPR issues in cloud computing and Digital Economy</b>
2007	2008	City of Roma (Italy)	Project manager	Energy efficiency information service of the Municipality of Rome, Italy "ENER III". Design, development and management of a web-based information service on energy savings fiscal incentives and available technologies. Public audits with citizens. Part of the system has been developed using 3D Internet systems based on a 3 dimensional and immersive environment, both on commercial services (e.g. "Second Life") and on independent opens source-based 3d simulators ("Opensim")
2006	2007	Office of the Prime Minister of the Republic of Italy	Project manager	Coordinated the design and set up of an interactive service of the Italian government dedicated to tourism: "turistiprotagonisti.it". Validation of concept, user interface, usability, graphics, data-base platform, site ranking on search engines. Identification of skills required by the staff that will operate the site. Management of the site dedicated to collect and filter opinions and information about personal and individual Italian tourist experience while visiting abroad. Analysis of the results and elaboration of a report on requirements and principal expectations of the tourism market. <b>Personal privacy data protection.</b>
2001	2007	European Commission	Expert	National expert seconded to the European Commission (EC), as project evaluator and project officer for the EC "Framework Programs" (FP) V, VI and VII. Evaluation, monitoring, assessment of international research proposal, motivate suggestions to grant or deny funding, propose changes to project or research plan proposed by academic bodies or industries.
2005	2006	SCAI spa, Turin, Italy	Project manager	Proposal and management of industrial innovation technology projects, networking of companies in the private sector, for funding by the European Union agencies. <b>IPR management.</b>
2004	2005	Ministry of Foreign Affairs of Italy	Scientific Attaché	Supported the international negotiations leading to bilateral treaties with other countries on scientific and technical cooperation. Evaluator of project proposals submitted by industries or scientific institutions for funding in the framework of said bilateral treaties.
2005		Mondimpresa, Italy. Industrial assoc. "10 of Ramadan" Cairo, EGYPT.	Consultant	Support to the industry associations of "10 Ramadan" city near Cairo in design and set-up of a web-based system to link local industries and promote mutual commercial benefit using e-commerce. Define technical specifications and training programme for local staff
2005		Mondimpresa, Italy. Industrial unions, Belgrade, SERBIA	Consultant	Assistance to design and development (tech specifications) of a web-based system to support mutual exchanges between Italian and Serbian companies. <b>IPR issues covered</b>
2003	2006	Ministry of Foreign Affairs of Italy,	Consultant	Support to design and development of a web site dedicated to promote and sell using e-commerce the products of local

		University of La Habana, University of Pinar del Rio, Dept of planning, Province of PdR CUBA.		artisans and manufacture (e.g. the tobacco industry). Definition of user requirements of local industrial system, definition of a training program for local experts, teaching of cycles of classes.
1997	2003	Centre International des Hautes Etudes Agronomiques Méditerranéennes – Bari Italy.	Project manager	Project AGROWEB (ca 7 million €) . Design, set-up and management of a new e-commerce mercantile exchange dedicate dto promote and sell local “high quality” products of the agriculture of Southern Italy. Start-up of the Agroweb company and definition of business plan.
1999	2001	Ministry of Industry of Italy	Advisor	Head of the secretariat of the advisory board on electronic commerce established by the Minister of Industry. Negotiations with industrial and business representations about promotions, fiscal incentives, information campaign, new e-commerce laws.
1996	1999	OECD, Paris FRANCE G8, Brussels, BELGIUM	Seconded Expert	Italian national delegate to the OECD working parties on information economy and to the G8 initiative on “global marketplace for small and medium enterprise”, international forum on e-commerce regulation and promotion.
1993	1997	European Union, work carried out in Brussels, BELGIUM, Buenos Ayres ARGENTINA, Montevideo URUGUAY.	Expert	IT expert in the framework of the assistance programs to the MERCOSUR, and to the Ministry of Industry of Argentina. Assistance in defining user requirements and technical specifications of the information systems for internal use of MERCOSUR and M.Industry of Argentina.
1990	1993	European Commission (EC) UK, GREECE, SPAIN, ITALY	Project manager, Principal investigator, research associate	Research projects funded (tot ca 4,5 million €) by the EC in the framework of EC programmes ESPRIT, ÉCLAIR, SPRINT, IMPACT. Research and development of IT for statistics, agricultural pest population modelling, integrated pest management for Mediterranean oliviculture. The multinational staff working on these projects included representatives from industry as well as the academic world and the farmers unions from Greece, Spain, France, UK and Italy. Activities included IT systems design and development for management and scientific applications , traning of local personnel.